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TRANSCRIPT OF VIDEO NEWS RELEASE

NAB 2020 Full Year Results – NAB Group CEO Ross McEwan

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FULL YEAR RESULT

ROSS McEWAN: Certainly, the impacts from COVID have meant that we've had to do quite a bit of forward provisioning, which has hurt the results this year. A very low interest rate environment that we've had throughout the last 12 months has impacted our earnings and the third impact, of course, is less people wanting to borrow because of uncertainty. Again this hurts the Bank's revenues.

But having said that, we finished the year in a much stronger position from a capital perspective; a higher Common Equity Tier 1 position, great liquidity for the bank. So, I think we've ended up in a very good position despite what's gone on, which means we can fund the recovery for the Australian nation to actually get businesses going again which is very, very important.

Our dividend is another 30 cents for the second half which makes it a total of 60 cents, well down on last year, unfortunately for shareholders. But I think it was really important that we maintained the strength of this bank and I think that will be good for customers and our shareholders long-term.

OUTLOOK

McEWAN: Well, today we'll be saying there'd be two countries in the world that you'd really like to be in. One of those is Australia and the other is New Zealand. And in both of those we've got very large banks and very strong business banks in both of those economies. We want to be part of the recovery and I think banks have to take their part now and help businesses get back on their feet and really get going in both Australia and New Zealand.

There's no country I'd rather be in right now than Australia or New Zealand. In the future, people will want to come to these countries. We've shown that there's a government that's supportive of the health of people but also of keeping the economy going. So I think the long-term for both countries is very, very strong.

STRATEGY

McEWAN: We laid out a new strategy at the half year and we've been setting about implementing that. We've got a revised structure of the organisation. We've been very clear about the types of businesses we want to be in and parts of the business that we've exited out of, for example, being our MLC Wealth business.

We've got the capital to support these businesses, and a very clear focus on growing these businesses over the next three to five years. So I think a big tick for the first level of implementation, but lots to do.

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