

NAB Royal Commission Recommendations – Implementation update – September 2021

Implementing the Royal Commission recommendations remains a priority for NAB. We are well on track with the 31 recommendations affecting NAB which require action.

We have completed 12 recommendations. Implementation is well underway for an additional 9 and in progress for a further 10 recommendations. Of the remaining recommendations, a total of 21 are not applicable to NAB and 24 do not currently require action.

Due to the divestment of the MLC business we are no longer reporting against 13 recommendations. This has impacted the number of recommendations reported as completed, no action required and not applicable to NAB.

KEY	Nov 19	May 20	Aug 20 April 21 Sept 21
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Complete	Actions that NAB has completed in accordance with the intent of the recommendation.	5	7	7	13	12
In progress – including those pending legislation, or regulatory or industry guidance	 Recommendations that NAB has: completed to the extent possible, pending further guidance; or commenced work on and / or is involved in consultation on (noting some are in the very early stages); or commenced work on, but that do not require definitive future legislative, or regulatory or industry action. Recommendations for which implementation is well under way. 	34	32	32	23	10
	Recommendations for which implementation is well under way.					
No action required by NAB (including awaiting future reviews)	Recommendations that apply, or may apply to or impact NAB, however no action is currently required. This is because the recommendations: • are directed at other industry participants, including Industry Associations and Regulators, that require them to take action; or • do not require or result in action to be taken by NAB; or • are due to be reviewed in the future.	29	29	29	28	24
Subtotal – applicable to NAB		68	68	68	68	55
Not applicable to NAB	Recommendations that do not apply to NAB.	8	8	8	8	8
	Due to the divestment of the MLC business in May, no longer applicable and NAB is not reporting against these recommendations					13
Subtotal – not applicable to NAB		8	8	8	8	21
Total recommendations		76	76	76	76	76

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BANKING

Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
1.1	Amendment of National Consumer Credit Protection Act	The NCCP Act should not be amended to alter the obligation to assess unsuitability.	In progress while legislation remains before the Parliament	NAB supports the amendments to the NCCP Act as proposed by the Government and will await the Parliament's further consideration of the proposed amendments. If the proposed amendments become law, NAB will continue to lend responsibly and diligently, in the best interests of our customers.
1.2	Mortgage Brokers Best Interest Duty	The law should be amended to provide that, when acting in connection with home lending, mortgage brokers must act in the best interests of the intending borrower. The obligation should be a civil penalty provision.	Complete	Best Interest Duty (BID) compliance was achieved for the Plan, Choice and FAST aggregators in July 2020. Their loan lodgement platform had significant technology enhancements to provide brokers with a BID compliant experience, along with a raft of training and education sessions deployed to their brokers in the lead up to 1 January 2021. Plan, Choice and FAST (including their Licensee BLSSA) were acquired by Loan Market Group in March 2021.
1.3	Mortgage Broker Remuneration	The borrower, not the lender, should pay the mortgage broker a fee for acting in connection with home lending. Changes in brokers' remuneration should be made over a period of two or three years, by first prohibiting lenders from paying trail commission to mortgage brokers in respect of new loans, then prohibiting lenders from paying other commissions to mortgage brokers.	Complete	Both NAB and Advantedge implemented changes to payments of upfront commission on subsequent drawdowns for loans settled 1 January 2021 and beyond to comply with the maximum drawdown cap as outlined within the changes to NCCP. NAB and Advantedge complied with all other changes to the Act in November 2018 (e.g. upfronts to be paid on net of offset and net utilisation etc.) From November 2018, NAB has paid upfront commission based on drawn down amount and net of offset, which assists to ensure that brokers are not remunerated for credit that consumers potentially may not need. From January 2019, NAB has not paid, and its aggregators have not received or accepted from NAB, volume-based payments. NAB applies standard commercial practice for clawback to be no more than two years. All other non-remuneration aspects of changes to the Act (e.g. non- monetary benefits, preferred service arrangements, caps on infrequent benefits and any broker training content) NAB and Advantedge are compliant. NAB monitors any and all spend on brokers, the NAB Premium access program does not provide preferred % rates or commission to brokers or their customers, and any broker facing training offered is compliant with standards outlined within the Act. Plan, Choice and FAST (including their Licensee BLSSA) were acquired by Loan Market Group in March 2021.
1.4	Treasury-led working group	A Treasury-led working group should be established to monitor and, if necessary, adjust the remuneration model referred to in Recommendation 1.3, and any fee that lenders should be required to charge to achieve a level playing field, in response to market changes.	No action required by NAB, pending the proposed review in 2022	NAB supports the Government's plan for the Council of Financial Regulators and the Australian Competition and Consumer Commission (ACCC) to conduct a review of changes to mortgage broking remuneration and the operation of trail and upfront commissions in 2022.
1.5	Mortgage Brokers as Financial Advisers	After a sufficient period of transition, mortgage brokers should be subject to and regulated by the law that applies to entities providing financial product advice to retail clients.	No action required by NAB, pending the proposed review in 2022 (see recommendatio n 2.3)	NAB notes the Government's intention to progress this recommendation following the review of financial advice reforms (see Recommendation 2.3). NAB will await the outcome of that review.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
1.6	Mortgage Broker Misconduct	 ACL holders should: be bound by information-sharing and reporting obligations in respect of mortgage brokers similar to those referred to in Recommendations 2.7 and 2.8 for financial advisers; and take the same steps in response to detecting misconduct of a mortgage broker as those referred to in Recommendation 2.9 for financial advisers. 	Implementation well under way	ASIC's instrument CP333 introduces obligations on AFS licensees and Credit licensees to comply with an ASIC Protocol in relation to reference checking and comes into effect 1 October 2021. NAB supports the mandatory reference checking and information sharing protocol. This will ensure both consistent practice across the industry and that employment information will be available about all financial advisers and mortgage brokers, and ex NAB staff who were persons in a role which provided personal advice to retail clients about relevant financial products, thereby improving the quality of advice and/or services received by consumers. NAB is a founding member of the Industry Aggregator Assurance Program and work to establish an industry standard for the oversight and governance of aggregators is underway.
1.7	Removal of Point of Sale Exemption	The exemption of retail dealers from the operation of the NCCP Act should be abolished.	Not applicable to NAB	NAB does not offer the product or service.
1.8	Access to Banking Services	 The ABA should amend the Banking Code to provide that: banks will work with customers: who live in remote areas; or who are not adept in using English, to identify a suitable way for those customers to access and undertake their banking; if a customer is having difficulty proving his or her identity, and tells the bank that he or she identifies as an Aboriginal or Torres Strait Islander person, the bank will follow AUSTRAC's guidance about the identification and verification of persons of Aboriginal or Torres Strait Islander heritage; without prior express agreement with the customer, banks will not allow informal overdrafts on basic accounts; and banks will not charge dishonour fees on basic accounts. 		NAB worked with the ABA and industry on implementation of the required changes to the Banking Code of Practice (BCoP) which were formally approved by ASIC on 17 December 2019 and implemented by 1 March 2020. NAB launched a dedicated Indigenous Customer Service Line and Customer Support Hub to better support Aboriginal and Torres Strait Islander customers, particularly those living in remote locations. These will assist customers to access and undertake their banking services. These initiatives will also assist in taking extra care with customers who are experiencing a range of vulnerabilities. NAB continues to utilise AUSTRAC's guidance to help Aboriginal and Torres Strait Islander people meet identification requirements, including in relation to specific community identification cards and letters of referees. The initiatives in NAB's Framework for Customers Experiencing Vulnerability support a range of ways extra care is taken with customers who are experiencing vulnerability. This includes our commitment to support customers with limited English by progressing work on an easy-read document to assist customers in understanding the services of NAB's transaction account and establishing interpreter services for customers. Both these initiatives are expected to go live in the coming months. New customers with Government concession cards are specifically asked as to whether they would like to prevent their account from being overdrawn. NAB's basic transaction accounts continue to have no monthly account keeping fees, and no overdrawn or dishonour fees.
1.9	No extension of the NCCP Act to small businesses	The NCCP Act should not be amended to extend its operation to lending to small businesses.	No action required by NAB	There is no action required by NAB.
1.10	Definition of "Small Business"	The ABA should amend the definition of 'small business' in the Banking Code so that the Code applies to any business or group employing fewer than 100 full-time equivalent employees, where the loan applied for is less than \$5 million.	Complete	NAB has already extended the protections of the Code to small businesses with less than \$5 million in total business lending. At an industry level, the ABA reviewed this issue in October 2020 by way of the Pottinger Review and recommended change to the threshold amount for Total Credit Outstanding (TCE) from \$3 million to \$5 million. The ABA proposes to implement the main changes recommended by the review following completion of the Triennial Review of the Code which commenced in July 2021.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
1.11	Farm Debt Mediation Scheme	A national scheme of farm debt mediation should be enacted.	Implementation well under way	As Australia's largest agribusiness-lender, NAB has been a long-time supporter of Farm Debt Mediation (FDM) schemes and supports a national FDM scheme. NAB welcomes the Tasmanian Government's announcement in January 2021 to establish a legislated Farm Debt Mediation Scheme. NAB contributed to the ABA's February 2021 submission in response to the Tasmanian Government's consultation on the proposed scheme. NAB is also offering customers a 10-day cooling off period following a farm debt mediation, including in states where this is not a legislated requirement under their scheme.
1.12	Land Valuations	 APRA should amend Prudential Standard APS 220 to: require that internal appraisals of the value of land taken or to be taken as security should be independent of loan origination, loan processing and loan decision processes; and provide for valuation of agricultural land in a manner that will recognise, to the extent possible: the likelihood of external events affecting its realisable value; and the time that may be taken to realise the land at a reasonable price affecting its realisable value. 	Complete	NAB has implemented changes to ensure that land valuations are conducted independently from our loan origination, processing and decision processes. APRA advised that the compliance date is 1 January 2022 with a supporting Prudential Practice Guide APG 220 Credit Risk Management released 19 August 2021. NAB supports APRA updating its standard APS220 to reflect the recommendation.
1.13	Charging default interest	The ABA should amend the Banking Code to provide that, while a declaration remains in force, banks will not charge default interest on loans secured by agricultural land in an area declared to be affected by drought or other natural disaster.	Complete	In July 2018, NAB ceased charging default interest to drought impacted farmers when they are in default. This was then extended to customers impacted by other natural disasters, beginning with the 2019 Queensland floods. From 1 March 2020, NAB has now removed default interest on all business loans and overdrafts, for Business and Private Banking customers, not just those impacted by drought or natural disaster.
1.14	Distressed Agriculture Loan Management	 When dealing with distressed agricultural loans, banks should: ensure that those loans are managed by experienced agricultural bankers; offer farm debt mediation as soon as a loan is classified as distressed; manage every distressed loan on the footing that working out will be the best outcome for bank and borrower, and enforcement the worst; recognise that appointment of receivers or any other form of external administrator is a remedy of last resort; and cease charging default interest when there is no realistic prospect of recovering the amount charged. 	Complete	NAB has a specialist Agri-banking unit within its Strategic Business Services team. NAB only appoints receivers as a last resort.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
1.15	Enforceable Code Provisions	 that ASIC's power to approve codes of conduct extends to codes relating to all APRA-regulated institutions and ACL holders; that industry codes of conduct approved by ASIC may include 'enforceable code provisions', which are provisions in respect of which a contravention will constitute a breach of the law; that ASIC may take into consideration whether particular provisions of an industry code of conduct have been designated as 'enforceable code provisions' in determining whether to approve a code; for remedies, modelled on those now set out in Part VI of the Competition and Consumer Act, for breach of an 'enforceable code provision'; and for the establishment and imposition of mandatory financial services industry codes. 	No action required by NAB	The Banking Code of Practice is the first substantive industry code to be approved by ASIC (in 2018) under the Corporations Act, and the Australian Banking Association (ABA) has sought and obtained approval for all subsequent changes to the Code. NAB has been a long-standing member of the ABA and has adopted the 2020 version of the Code and additional variations that came into effect in March 2021. The Code's provisions form part of NAB's agreements with NAB's individual and small business customers. The implementation of the Royal Commission recommendations in relation to industry codes, including the ability to declare 'enforceable code provisions', enables ASIC to apply an additional layer of enforceability over and above the existing mechanisms in individual codes. NAB notes that the ABA has commenced the triennial review of the Code. The ABA has commissioned an independent review of the Code and Mike Callaghan AM PSM has been appointed to lead the review. The scope of the independent review specifically considers the 'enforceable code provisions' framework. The independent reviewer is consulting with the banking industry (including NAB), consumer and small business organisations, relevant regulatory bodies and other interested stakeholders on all aspects of the Code. Importantly, ASIC has discretion to identify a provision of a code of conduct (such as the Banking Code of Practice) as an 'enforceable code provision'. This is done at the time ASIC is considering an application to approve a code of conduct (including variations). NAB supports the introduction of the enforceable code reforms and the additional powers granted to ASIC. Under the reforms, the determination of 'enforceable code provisions will need to consider whether the provision or provisions meet specific legislative criteria. This will be a common challenge across industry codes which are typically broad and principles or 'expectation' based when compared to legislative obligations. Enforceable Code provisions should be sufficiently cl
1.16	2019 Banking Code	In respect of the Banking Code that ASIC approved in 2018, the ABA and ASIC should take all necessary steps to have the provisions that govern the terms of the contract made or to be made between the bank and the customer or guarantor designated as 'enforceable code provisions'.	No action required by NAB	ASIC will identify the provisions of the Banking Code of Practice that it deems to be enforceable. In line with the recommendations, NAB will implement any changes required.
1.17	BEAR - Product Accountabilities	After appropriate consultation, APRA should determine for the purposes of section 37BA(2)(b) of the Banking Act, a responsibility, within each ADI subject to the BEAR, for all steps in the design, delivery and maintenance of all products offered to customers by the ADI and any necessary remediation of customers in respect of any of those products.	In progress – Pending legislation or regulatory or industry guidance	NAB responded to APRA's consultation paper in August 2019, supporting the aims and objectives of this recommendation. This consultation has now been subsumed into APRA's work on the Financial Accountability Regime (FAR). NAB also submitted a response to Treasury's proposal paper on the FAR in February 2020. On 16 July 2021, Treasury released draft legislation to enact the FAR, along with a Policy Paper on the proposed prescribed responsibilities, including for end-to-end product responsibility. NAB is participating in government consultation regarding this draft legislation. NAB will address this recommendation, in consultation with APRA, ASIC and Treasury as part of the regulatory change management processes.

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FINANCIAL ADVICE

Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
2.1	Annual renewal and payment	The law should be amended to provide that ongoing fee arrangements (whenever made):	Implementation well under way	JBWere has established a project team to uplift systems and processes to meet the annual renewal and payment requirements for its retail clients paying ongoing advice fees. The project is on track to have this uplift completed prior to the end of the 12-month transitional period.
		 must be renewed annually by the client; must record in writing each year the services that the client will be entitled to receive and the total of the fees that are to be charged; and may neither permit nor require payment of fees from any account held for or on behalf of the client except on the client's express written authority to the entity that conducts that account given at, or immediately after, the latest renewal of the ongoing fee arrangement. 		
2.2	Disclosure of lack of independence	The law should be amended to require that a financial adviser who would contravene section 923A of the Corporations Act by assuming or using any of the restricted words or expressions identified in section 923A(5) (including 'independent', 'impartial' and 'unbiased') must, before providing personal advice to a retail client, give to the client a written statement (in or to the effect of a form to be prescribed) explaining simply and concisely why the adviser is not independent, impartial and unbiased.	Complete	JBWere Financial Services Guides were updated on 1 July 2021 to include required lack of independence disclosures.
2.3	Review of measures to improve the quality of advice	In three years time, there should be a review by Government in consultation with ASIC of the effectiveness of measures that have been implemented by the Government, regulators and financial services entities to improve the quality of financial advice. The review should preferably be completed by 30 June 2022, but no later than 31 December 2022. Among other things, that review should consider whether it is necessary to retain the 'safe harbour' provision in section 961B(2) of the Corporations Act. Unless there is a clear justification for retaining	No action required, pending the proposed review in 2022	The Government announced in April that the Quality of Advice Review will be conducted in 2022 and NAB looks forward to the commencement of the Review. NAB believes the provision of quality advice plays a critical role in managing key risks and supporting improved retirement outcomes for Australians.
2.4	Grandfathered Commissions	that provision, it should be repealed. Grandfathering provisions for conflicted remuneration should be repealed as soon as is reasonably practicable.	Complete	NAB has removed all grandfathered commissions on wealth superannuation and investment products and has ceased to receive grandfathered commissions in relation to all products distributed.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
2.5	Life risk insurance commissions	When ASIC conducts its review of conflicted remuneration relating to life risk insurance products and the operation of the ASIC Corporations (Life Insurance Commissions) Instrument 2017/510, ASIC should consider further reducing the cap on commissions in respect of life risk insurance products. Unless there is a clear justification for retaining those commissions, the cap should ultimately be reduced to zero.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	
2.6	General insurance and consumer credit insurance commissions	The review referred to in Recommendation 2.3 should also consider whether each remaining exemption to the ban on conflicted remuneration remains justified, including: • the exemptions for general insurance products and consumer credit insurance products; and • the exemptions for non-monetary benefits set out in section 963C of the Corporations Act.	No action required by NAB — Review in 2022	NAB supports the review of general insurance and consumer credit insurance commissions in 2022 and will work with Government and industry in relation to any legislative change. There is no action currently required by NAB.
2.7	Reference checking and information sharing	All AFSL holders should be required, as a condition of their licence, to give effect to reference checking and informationsharing protocols for financial advisers, to the same effect as now provided by the ABA in its 'Financial Advice – Recruitment and Termination Reference Checking and Information Sharing Protocol'.	Implementation well underway	NAB is in the process of implementing changes to meet the new requirements.
2.8	Reporting compliance concerns	All AFSL holders should be required, as a condition of their licence, to report 'serious compliance concerns' about individual financial advisers to ASIC on a quarterly basis.	Implementation well underway	NAB will align its current breach reporting methodology to the new requirements from 1 October 2021.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
2.9	Misconduct by financial advisers	All AFSL holders should be required, as a condition of their licence, to take the following steps when they detect that a financial adviser has engaged in misconduct in respect of financial advice given to a retail client (whether by giving inappropriate advice or otherwise): • make whatever inquiries are reasonably necessary to determine the nature and full extent of the adviser's misconduct; and • where there is sufficient information to suggest that an adviser has engaged in misconduct, tell affected clients and remediate those clients promptly.	Implementation well underway	NAB will align to the new legislated requirements by 1 October 2021.
2.10	A new disciplinary system	The law should be amended to establish a new disciplinary system for financial advisers that: • requires all financial advisers who provide personal financial advice to retail clients to be registered; • provides for a single, central, disciplinary body; • requires AFSL holders to report 'serious compliance concerns' to the disciplinary body; and • allows clients and other stakeholders to report information about the conduct of financial advisers to the disciplinary body.	In progress, pending legislation or regulatory or industry guidance	A comprehensive review of all standards has now occurred to ensure alignment with FASEA Code of Ethics guidance and new guidance has been rolled out to all advisers to ensure ongoing compliance with legislative requirements. All advisers have also completed a comprehensive training program to ensure they are familiar with the updated guidance. The functions of the central disciplinary body for financial advisers will be consolidated into expanded operations of the Financial Services and Credit Panel within ASIC.

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SUPERANNUATION

Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
3.1	Trustee – "No other role or office"	The trustee of an RSE should be prohibited from assuming any obligations other than those arising from or in the course of its performance of the duties of a trustee of a superannuation fund.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	
3.2	No deduction of fees from MySuper accounts	Deduction of any advice fee (other than for intrafund advice) from a MySuper account should be prohibited.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	
3.3	Limitations on deducting advice fees from choice accounts	Deduction of any advice fee (other than for intrafund advice) from superannuation accounts other than MySuper accounts should be prohibited unless the requirements about annual renewal, prior written identification of service and provision of the client's express written authority set out in Recommendation 2.1 in connection with ongoing fee arrangements are met.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	
3.4	Hawking of Superannuation products	Hawking of superannuation products should be prohibited. That is, the unsolicited offer or sale of superannuation should be prohibited except to those who are not retail clients and except for offers made under an eligible employee share scheme. The law should be amended to make clear that contact with a person during which one kind of product is offered is unsolicited unless the person attended the meeting, made or received the telephone call, or initiated the contact for the express purpose of inquiring about, discussing or entering into negotiations in relation to the offer of that kind of product.	Implementation well underway – pending final regulation guidance	NAB is reviewing the draft regulatory guidance published on the 21 July 2021. Process uplifts are in line with the draft guidance issued and implementation of designed solutions is on track. Revalidation of solutions will be required upon release of final regulatory guidance. NAB is consolidating feedback in response to the Consultation Paper. NAB will monitor the Regulations and exemptions to RG 38 to clarify any changes that may be required.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
3.5	Single Default Superannuation Accounts	A person should have only one default account. To that end, machinery should be developed for 'stapling' a person to a single default account.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	
3.6	Treating of Employers	Section 68A of the SIS Act should be amended to prohibit trustees of a regulated superannuation fund, and associates of a trustee, doing any of the acts specified in section 68A(1)(a), (b) or (c) where the act may reasonably be understood by the recipient to have a substantial purpose of having the recipient nominate the fund as a default fund or having one or more employees of the recipient apply or agree to become members of the fund. The provision should be a civil penalty provision enforceable by ASIC.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	
3.7	Civil Penalties	Breach of the trustee's covenants set out in section 52 or obligations set out in section 29VN, or the director's covenants set out in section 52A or obligations set out in section 29VO of the SIS Act should be enforceable by action for civil penalty.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	
3.8	APRA and ASIC responsibilities	The roles of APRA and ASIC with respect to superannuation should be adjusted, as referred to in Recommendation 6.3.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	
3.9	Extension of BEAR regime to Superannuation	Over time, provisions modelled on the BEAR should be extended to all RSE licensees, as referred to in Recommendation 6.8.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	

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INSURANCE

Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
4.1	No hawking of insurance	Consistently with Recommendation 3.4, which prohibits the hawking of superannuation products, hawking of insurance products should be prohibited.	Implementation well underway – pending final regulation guidance	NAB has been participating in Treasury consultations and looks forward to forthcoming consultations with ASIC in relation to the development of the Hawking regulations which are effective as of 5 October 2021. NAB is reviewing the draft regulatory guidance published on the 21 July 2021. Process uplifts are in line with the draft guidance issued and implementation of designed solutions is on track. Revalidation of solutions will be required upon release of final regulatory guidance. NAB is consolidating feedback in response to the Consultation Paper. NAB will monitor the Regulations and exemptions to RG 38 to clarify any changes that may be required.
4.2	Removing the exemptions for funeral expenses policies	 The law should be amended to: remove the exclusion of funeral expenses policies from the definition of 'financial product'; and put beyond doubt that the consumer protection provisions of the ASIC Act apply to funeral expenses policies. 	Not applicable to NAB	NAB does not sell funeral expenses insurance.
4.3	Deferred sales model for add-on insurance	A Treasury-led working group should develop an industry-wide deferred sales model for the sale of any add-on insurance products (except policies of comprehensive motor insurance). The model should be implemented as soon as is reasonably practicable.	In progress – Pending finalisation of regulatory guidance	NAB has been participating in Treasury consultations on the legislation and is currently participating in ASIC consultations in relation to the proposals for the related Regulatory Guide.
4.4	Cap on commissions and Add-on insurance sold by motor vehicle dealers	ASIC should impose a cap on the amount of commission that may be paid to vehicle dealers in relation to the sale of add-on insurance products.	Not applicable to NAB	NAB does not sell add-on insurance products through motor vehicle dealers.
4.5	Duty to take reasonable care not to make a misrepresentation to an insurer	Part IV of the Insurance Contracts Act should be amended, for consumer insurance contracts, to replace the duty of disclosure with a duty to take reasonable care not to make a misrepresentation to an insurer (and to make any necessary consequential amendments to the remedial provisions contained in Division 3).	Not applicable to NAB	Although not an insurer, NAB agrees with the intent of proposed measures that protect customers and will achieve fairer insurance outcomes.
4.6	Avoidance of life insurance contracts	Section 29(3) of the Insurance Contracts Act should be amended so that an insurer may only avoid a contract of life insurance on the basis of non-disclosure or misrepresentation if it can show that it would not have entered into a contract on any terms.	Not applicable to NAB	Although not an insurer, NAB agrees with the intent of proposed measures that protect customers and will achieve fairer insurance outcomes.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
4.7	Application of unfair contract terms provisions to insurance contracts	The unfair contract terms provisions now set out in the ASIC Act should apply to insurance contracts regulated by the Insurance Contracts Act. The provisions should be amended to provide a definition of the 'main subject matter' of an insurance contract as the terms of the contract that describe what is being insured. The duty of utmost good faith contained in section 13 of the Insurance Contracts Act should operate independently of the unfair contract terms provisions.	Not applicable to NAB	Although not an insurer, NAB agrees with the intent of proposed measures that protect customers and will achieve fairer insurance outcomes.
4.8	Removal of claims handling exemption	The handling and settlement of insurance claims, or potential insurance claims, should no longer be excluded from the definition of 'financial service'.	Not applicable to NAB	Although not an insurer, NAB agrees with the intent of proposed measures that protect customers and will achieve fairer insurance outcomes.
4.9	Enforceable code provisions	As referred to in Recommendation 1.15, the law should be amended to provide for enforceable provisions of industry codes and for the establishment and imposition of mandatory industry codes. In respect of the Life Insurance Code of Practice, the Insurance in Superannuation Voluntary Code and the General Insurance Code of Practice, the Financial Services Council, the Insurance Council of Australia and ASIC should take all necessary steps, by 30 June 2021, to have the provisions of those codes that govern the terms of the contract made or to be made between the insurer and the policyholder designated as 'enforceable code provisions'.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	
4.10	Extension of Sanctions Powers	The Financial Services Council and the Insurance Council of Australia should amend section 13.10 of the Life Insurance Code of Practice and section 13.11 of the General Insurance Code of Practice to empower (as the case requires) the Life Code Compliance Committee or the Code Governance Committee to impose sanctions on a subscriber that has breached the applicable Code.	No action required by NAB	There is currently no action required by NAB.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
4.11	Co-operation with AFCA	Section 912A of the Corporations Act should be amended to require that AFSL holders take reasonable steps to cooperate with AFCA in its resolution of particular disputes, including, in particular, by making available to AFCA all relevant documents and records relating to issues in dispute.	Complete	NAB continues to work constructively with AFCA. NAB will make available to AFCA all appropriate relevant documents and records relating to issues in dispute.
4.12	Accountability regime	Over time, provisions modelled on the BEAR should be extended to all APRA-regulated insurers, as referred to in Recommendation 6.8.	Not applicable to NAB	Although not an insurer, NAB agrees with the intent of proposed measures that protect customers and will achieve fairer insurance outcomes.
4.13	Universal terms review	Treasury, in consultation with industry, should determine the practicability, and likely pricing effects, of legislating universal key definitions, terms and exclusions for default MySuper group life policies.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	
4.14	Additional scrutiny for related party engagements	APRA should amend Prudential Standard SPS 250 to require RSE licensees that engage a related party to provide group life insurance, or who enter into a contract, arrangement or understanding with a life insurer by which the insurer is given a priority or privilege in connection with the provision of life insurance, to obtain and provide to APRA within a fixed time, independent certification that the arrangements and policies entered into are in the best interests of members and otherwise satisfy legal and regulatory requirements.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	
4.15	Status attribution to be fair and reasonable	APRA should amend Prudential Standard SPS 250 to require RSE licensees to be satisfied that the rules by which a particular status is attributed to a member in connection with insurance are fair and reasonable.	Due to the divestment of the MLC business in May, this is no longer applicable and NAB is not reporting against this recommendation	

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CULTURE, GOVERNANCE AND REMUNERATION

Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
5.1	Supervision of remuneration – principles, standards and guidance	In conducting prudential supervision of remuneration systems, and revising its prudential standards and guidance about remuneration, APRA should give effect to the principles, standards and guidance set out in the Financial Stability Board's publications concerning sound compensation principles and practices. Recommendations 5.2 and 5.3 explain and amplify aspects of this Recommendation.	In progress – Pending legislation or regulatory or industry guidance	NAB has contributed to APRA's consultation process on the draft Prudential Standard CPS 511 Remuneration directly and through the ABA and to the practice guide through the ABA. NAB looks forward to further contributing to development of the disclosure requirements during 2021, noting implementation of the prudential standard and practice guide is 1 January 2023.
5.2	Supervision of remuneration – aims	In conducting prudential supervision of the design and implementation of remuneration systems, and revising its prudential standards and guidance about remuneration, APRA should have, as one of its aims, the sound management by APRA regulated institutions of not only financial risk but also misconduct, compliance and other nonfinancial risks.	In progress – Pending legislation or regulatory or industry guidance	This is a requirement on APRA. NAB has contributed to APRA's consultation process on the draft Prudential Standard CPS 511 Remuneration directly and through the ABA and to the practice guide through the ABA. NAB looks forward to further contributing to development of the disclosure requirements during 2021, noting implementation of the prudential standard and practice guide is 1 January 2023. NAB has strengthened its frameworks supporting misconduct, compliance and other non-financial risks through: Implementation of a new Employee Conduct Management Framework for the FY21 performance year with a range of supporting tools and materials. Launch of a refreshed Code of Conduct in October 2020 setting out the standards expected for How We Work, approach problems, make decisions, and support each other to serve our customers well. Strengthened consequence management governance through establishment of an Executive Remuneration Committee responsible for providing recommendations to the Board on consequence outcomes (including malus and claw back) for senior executives and material conduct, risk or accountability matters.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
5.3	Revised prudential standards and guidance	 In revising its prudential standards and guidance about the design and implementation of remuneration systems, APRA should: require APRA-regulated institutions to design their remuneration systems to encourage sound management of non-financial risks, and to reduce the risk of misconduct; require the board of an APRA-regulated institution (whether through its remuneration committee or otherwise) to make regular assessments of the effectiveness of the remuneration system in encouraging sound management of non-financial risks, and reducing the risk of misconduct; set limits on the use of financial metrics in connection with long-term variable remuneration; require APRA-regulated institutions to provide for the entity, in appropriate circumstances, to claw back remuneration that has vested; and encourage APRA-regulated institutions to institutions to improve the quality of information being provided to boards and their committees about risk management performance and remuneration decisions. 	In progress – Pending legislation or regulatory or industry guidance	NAB is awaiting the final prudential standard and further consultation on the prudential guide and reporting and disclosure requirements. Ahead of the final standard, NAB has: Amended the measures used to assess FY21 Group performance for to align with key strategic non-financial goals: Customers, Colleagues and Safe Growth. Strengthened our frameworks supporting misconduct, compliance and other non-financial risks through: Implementation of a new Employee Conduct Management Framework for the FY21 performance year with a range of supporting tools and materials. Iaunch of a refreshed Code of Conduct in October 2020 setting out the standards expected for How We Work, approach problems, make decisions, and support each other to serve our customers well. Strengthened consequence management governance through establishment of an Executive Remuneration Committee responsible for providing recommendations to the Board on consequence outcomes (including malus and clawback) for senior executives and material conduct, risk or accountability matters. Implemented a number of changes to our performance framework for FY21 to support more regular feedback, coaching and development of colleagues. Changes to NAB's remuneration framework are underway that aim to reduce the focus on variable remuneration. A phased approach will be taken with implementation commencing from 1 October 2021 in our Corporate & Institutional Banking business and planned for other customer facing divisions throughout 2022. Clawback arrangements (subject to law) have been in place for senior executives since 2019. Our remuneration framework will continue to evolve to ensure compliance with the new prudential standard. Improvements in the quality of information provided to the Board and Board Committees have also been made. Work on this will continue as the new and changed frameworks evolve.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
5.4	Remuneration of front-line staff	All financial services entities should review at least once each year the design and implementation of their remuneration systems for front line staff to ensure that the design and implementation of those systems focus on not only what staff do, but also how they do it.	Complete – process in place for ongoing review	NAB has implemented all relevant Sedgwick Review recommendations and participated in the final review by Mr Sedgwick assessing the impact on sales culture in the bank as a result of the implemented recommendations. The final review noted that there has been considerable investment by the banks to shift underlying culture to a more customer-centric focus. NAB has committed with the other ABA member banks to consider an appropriate mechanism to regularly monitor sustained and ongoing adherence to the Sedgwick recommendations. NAB will measure our progress on the matters raised by Sedgwick using our Heartbeat platform (regular employee survey). The cultural insights, Sedgwick recommendations, APRA feedback, CPS 220 feedback and Executive Leadership Team/Board feedback will also inform further refinement of the steps we are taking towards our target culture. The refinement will include development of measures to assess, progress and monitor culture including responding to the issues in Sedgwick. Effective 1 October 2020 NAB has implemented a change to the Group Performance Indicators (GPI) to strike a better balance between financial and non-financial measures, including a reduction of 25% on key financial measures. Non-financial measures focus on Customers, Colleagues and Safe Growth. Front line teams, with the exception of 1,200 (approx.) participants, are rewarded by reference to the GPI and individual performance. All individual performance scorecards include a balanced assessment of 'How we Work', a customer goal, adherence to risk management requirements and outputs. The remainder of our front-line teams (1,200 colleagues) participate in specialist incentive programs that are more closely aligned to specific areas of our global business. The determination of performance and remuneration outcomes. The outcomes are reported to the Board People and Remuneration Committee on a quarterly basis with annual report on program effectiveness. NAB has evaluated its remuneration frameworks and is in the process of d
5.5	The Sedgwick Review	Banks should implement fully the recommendations of the Sedgwick Review.	Complete	NAB has implemented all relevant Sedgwick Review recommendations and participated in the final review by Mr Sedgwick assessing the impact on sales culture in the bank as a result of the implemented recommendations. The final review noted that there has been considerable investment by the banks to shift underlying culture to a more customer-centric focus. NAB has committed with the other ABA member banks to consider an appropriate mechanism to regularly monitor sustained and ongoing adherence to the Sedgwick recommendations. NAB will measure our progress on the matters raised by Sedgwick using our Heartbeat platform (regular employee survey). The cultural insights, Sedgwick recommendations, APRA feedback, CPS 220 feedback and Executive Leadership Team/Board feedback will also inform further refinement of the steps we are taking towards our target culture. The refinement will include development of measures to assess, progress and monitor culture including responding to the issues in Sedgwick.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
5.6	Culture and governance	All financial services entities should, as often as reasonably possible, take proper steps to: • assess the entity's culture and its governance; • identify any problems with that culture and governance; • deal with those problems; and • determine whether the changes it has made have been effective.	In progress	NAB continues to enhance our approach to assessing our culture and governance. We are doing this through three mechanisms delivered under our Colleague Strategy: 1. Our Quarterly Heartbeat survey (measures all 34,000 colleagues' engagement and experience working at NAB); 2. Advice, benchmarks and insight from an independent advisor on culture (UK based consultant advising global banks, Karian & Box); and 3. Through the survey administered by Bain consulting called Org Navigator (participants are our top 1000 leaders). Colleague feedback through Heartbeat surveys indicates that we are making progress. Our clear and simple new Group Business Strategy; aligned leadership and better teaming; our clearer and more aligned end to end accountability through our new organisational structure; and the right investment in colleagues through our enterprise wide program 'Career Qualified in Banking' and our 'Distinctive Leadership Program' are key strengths coming from the analysis. Learning and insights from these three mechanisms is informing our next six-monthly Culture Dashboard, grounded in 'How We Work' (the statement of our target culture and values). The Culture Dashboard is based on colleague perceptions gained through Heartbeat together with objective measures to allow a holistic and integrated view of our progress towards our desired culture, expressed in 'How We Work': Excellence for Customers, Being Respectful, Grow Together and Own It. It also reports on Tone from the Top and Psychological Safety which we know are reliable indicators of risk culture. The next iteration of the Culture Dashboard will incorporate specific insights on our progress against the NAB Root Cause work that was identified post NAB Self-Assessment and the Royal Commission. We will also consider feedback from our CPS220 triennial review and include this to mature our understanding of our risk culture. This Culture Dashboard and its six monthly cadence to the Board and Executive ensures oversight of our progress towards our target cultur
5.7	Supervision of culture and governance	 In conducting its prudential supervision of APRA regulated institutions and in revising its prudential standards and guidance, APRA should: build a supervisory program focused on building culture that will mitigate the risk of misconduct; use a risk-based approach to its reviews; assess the cultural drivers of misconduct in entities; and encourage entities to give proper attention to sound management of conduct risk and improving entity governance. 	In progress- Pending legislation or regulatory or industry guidance	In February, APRA released its policy and supervision priorities for the coming year with the immediate effects of the pandemic subsiding. Effective risk management is inherent in our culture measurement and practices. This is inclusive of the refreshed NAB Code of Conduct which was launched in October 2020.

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REGULATORS

Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
6.1	Retain twin peaks	The 'twin peaks' model of financial regulation should be retained.	No action required by NAB	No action required by NAB.
6.2	ASIC's approach to enforcement	ASIC should adopt an approach to enforcement that: • takes, as its starting point, the question of whether a court should determine the consequences of a contravention; • recognises that infringement notices should principally be used in respect of administrative failings by entities, will rarely be appropriate for provisions that require an evaluative judgment and, beyond purely administrative failings, will rarely be an appropriate enforcement tool where the infringing party is a large corporation; • recognises the relevance and importance of general and specific deterrence in deciding whether to accept an enforceable undertaking, and the utility in obtaining admissions in enforceable undertakings; and • separates, as much as possible, enforcement staff from nonenforcement related contact with regulated entities.	No action required by NAB	No action currently required by NAB.
6.3	General principles for co-regulation	 The roles of APRA and ASIC in relation to superannuation should be adjusted to accord with the general principles that: APRA, as the prudential regulator for superannuation, is responsible for establishing and enforcing Prudential Standards and practices designed to ensure that, under all reasonable circumstances, financial promises made by superannuation entities APRA supervises are met within a stable, efficient and competitive financial system; and as the conduct and disclosure regulator, ASIC's role in superannuation primarily concerns the relationship between RSE licensees and individual consumers. Effect should be given to these principles by taking the steps described in Recommendations 6.4 and 6.5. 	No action required by NAB	No action currently required by NAB.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
6.4	ASIC as conduct regulator	Without limiting any powers APRA currently has under the SIS Act, ASIC should be given the power to enforce all provisions in the SIS Act that are, or will become, civil penalty provisions or otherwise give rise to a cause of action against an RSE licensee or director for conduct that may harm a consumer. There should be coregulation by APRA and ASIC of these provisions.	No action required by NAB	No action currently required by NAB.
6.5	APRA to retain functions	APRA should retain its current functions, including responsibility for the licensing and supervision of RSE licensees and the powers and functions that come with it, including any power to issue directions that APRA presently has or is to be given.	No action required by NAB	No action required by NAB.
6.6	Joint administration of the BEAR	ASIC and APRA should jointly administer the BEAR. ASIC should be charged with overseeing those parts of Divisions 1, 2 and 3 of Part IIAA of the Banking Act that concern consumer protection and market conduct matters. APRA should be charged with overseeing the prudential aspects of Part IIAA.	No action required by NAB	On 16 July 2021, Treasury released draft legislation to enact the Financial Accountability Regime (FAR), along with an Information Paper on the joint administration of the FAR by ASIC and APRA. NAB is participating in government consultation regarding this legislation. It is expected that the regulators will publish joint regulatory guidance prior to the commencement of the FAR; after which NAB will determine if any action is required.
6.7	Statutory amendments	The obligations in sections 37C and 37CA of the Banking Act should be amended to make clear that an ADI and accountable person must deal with APRA and ASIC (as the case may be) in an open, constructive and co-operative way. Practical amendments should be made to provisions such as section 37K and section 37G(1) so as to facilitate joint administration.	No action required by NAB	NAB always endeavours to deal with APRA, ASIC and other regulators in an open, constructive and co-operative way.
6.8	Extending the BEAR	Over time, provisions modelled on the BEAR should be extended to all APRA-regulated financial services institutions. APRA and ASIC should jointly administer those new provisions.	No action required by NAB	No action is currently required by NAB.
6.9	Statutory obligation to co-operate	The law should be amended to oblige each of APRA and ASIC to: co-operate with the other; share information to the maximum extent practicable; and notify the other whenever it forms the belief that a breach in respect of which the other has enforcement responsibility may have occurred.	No action required by NAB	No action required by NAB.

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Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
6.10	Co-operation memorandum	ASIC and APRA should prepare and maintain a joint memorandum setting out how they intend to comply with their statutory obligation to co-operate. The memorandum should be reviewed biennially and each of ASIC and APRA should report each year on the operation of and steps taken under it in its annual report.	No action required by NAB	No action required by NAB.
6.11	Formalising meeting procedure	The ASIC Act should be amended to include provisions substantially similar to those set out in sections 27–32 of the APRA Act – dealing with the times and places of Commissioner meetings, the quorum required, who is to preside, how voting is to occur and the passing of resolutions without meetings.	No action required by NAB	No action required by NAB.
6.12	Application of the BEAR to regulators	In a manner agreed with the external oversight body (the establishment of which is the subject of Recommendation 6.14 below) each of APRA and ASIC should internally formulate and apply to its own management accountability principles of the kind established by the BEAR.	No action required by NAB	No action required by NAB.
6.13	Regular capability reviews	APRA and ASIC should each be subject to at least quadrennial capability reviews. A capability review should be undertaken for APRA as soon as is reasonably practicable.	No action required by NAB	No action required by NAB.
6.14	A new oversight authority	A new oversight authority for APRA and ASIC, independent of Government, should be established by legislation to assess the effectiveness of each regulator in discharging its functions and meeting its statutory objects. The authority should be comprised of three part-time members and staffed by a permanent secretariat. It should be required to report to the Minister in respect of each regulator at least biennially.	No action required by NAB	No action required by NAB. NAB looks forward to engaging with the authority in its work to regularly review and report on the effectiveness and capability of ASIC and APRA.

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OTHER RECOMMENDATIONS

Rec	Topic	Recommendation	NAB Status	NAB Implementation Update
7.1	Compensation scheme of last resort	The three principal recommendations to establish a compensation scheme of last resort made by the panel appointed by government to review external dispute and complaints arrangements made in its supplementary final report should be carried into effect.	In progress – Pending legislation, regulatory or industry guidance	NAB notes the Government's recent release of an industry consultation paper. NAB will work with Government and AFCA on the design of the scheme to ensure its effective implementation. Our view has been for the scheme to meet the following principles: • forward looking (covering unpaid determinations made under Australian Financial Complaints Authority (AFCA) Rules); • industry funded; • has its own independent board; • is supported by AFCA; • limited to financial advice; and • has design features consistent with the Ramsay Review recommendations. A number of the proposals in the current consultation paper have shifted and we have worked through our response in conjunction with the ABA to provide feedback.
7.2	Implementation of recommendations	The recommendations of the ASIC Enforcement Review Taskforce made in December 2017 that relate to self-reporting of contraventions by financial services and credit licensees should be carried into effect.	Implementation well under way	NAB's Chief Compliance Officer is sponsoring a program to deliver the process, system and policy changes to ensure compliance with the new breach reporting regime. Over the past 12 months, NAB has implemented a number of changes to improve the breach investigation and reporting processes, however a number of additional process and policy changes are needed to ensure day 1 compliance in October. Overall, NAB is tracking to a day 1 compliant position. Progress is being impacted by the large number of yet to be confirmed regulatory items, including breach reporting regulations, ASIC regulatory guidance and the ASIC Portal for submitting breach notices. NAB continues to engage with Treasury and ASIC on a regular basis. Finalisation of these items will impact our ability to design and deliver efficient, simple and/or effective processes. Process design is underway based on the current 'known' requirements. Based on the initial forecasts, we are anticipating a material increase in the number of reportable situations to ASIC.
7.3	Exceptions and qualifications	As far as possible, exceptions and qualifications to generally applicable norms of conduct in legislation governing financial services entities should be eliminated.	No action required by NAB	No action required by NAB.
7.4	Fundamental norms	As far as possible, legislation governing financial services entities should identify expressly what fundamental norms of behaviour are being pursued when particular and detailed rules are made about a particular subject matter.	No action required by NAB	No action required by NAB.

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